

FULL-TIME MBA: Change your trajectory

Get the skills you need to change the course of your career and position yourself for long-term success at the top-ranked Full-Time MBA Program at the Robert H. Smith School of Business.

Hone your analytical skills for a deeper understanding of how business functions like marketing, finance and operations interact.

Supercharge your networking skills with dedicated help from our Office of Career Services, and chase down your dream career.

Strengthen your leadership skills in a community that encourages collaboration and intelligent risk-taking.

Data-Informed Decisions for a Data-Driven World

Learn how to leverage human judgment as you're making data-informed decisions.

Extraordinary Faculty, Extraordinary Experiences

Get an insider's look at cutting-edge research before it hits the academic journals, and engage in discussion with the faculty leading it.

Career Services Now, Alumni Community for Life

We'll help you identify your strengths and polish your storytelling through consultations and mock interviews, so you're ready to launch your career.



CLASS OF 2022 PROFILE

6

Years Experience

46%

Women

560-690

Middle 80% GMAT range

3.3

Average GPA

30%

Underrepresented
Minorities

Staci Bank, MBA '18
Hike Financial

MBA FOCUS AREAS

After finishing your core courses, choose a focus area and specialization. Highly customized experiential learning courses in each area put your skills to the test in ways that build your résumé.

| FOCUS AREAS | SAMPLE ELECTIVES |
|------------------------------------|--|
| FINANCE | Valuation, Financial Modeling, Financial Strategy |
| MARKETING | Brand Management, Marketing Research, Adv. Marketing Analytics |
| CONSULTING & GENERAL MANAGEMENT | Negotiations , Consulting , Global Strategy |
| SUPPLY CHAIN MANAGEMENT | Project Management, Decision Analytics, Models & Analysis |
| TECHNOLOGY & INNOVATION MANAGEMENT | AI & Business, Market Forecasting, Managing Change |

WHERE WILL YOUR MBA TAKE YOU?



Colin Goddard, MBA '18

“I advocated for gun violence prevention in the nonprofit and public sectors before enrolling in the Full-Time MBA program at Smith to learn about business

solutions. I found myself drawn to clean energy, which led me to an opportunity at a company that builds solar-powered clean water technologies.”



Tekisha Harvey, MBA '08

“After 16 years of climbing the corporate ladder, I decided to branch out on my own. I didn’t want to have to wear a suit anymore or work out of a

traditional office. I wanted to travel the world. Now, I flex my entrepreneurship muscles as a global marketing consultant.”



Kristie Bradford, MBA '05

“At IBM, I help businesses use AI to stay ahead of the curve, whether they need to grow via partnership, create a joint venture or acquire a business

outright. You have to be nimble because every day is different. Smith taught me to stand confidently where business and technology meet.”



Jeff Knabe, MBA '02

“I was a drummer for an alternative rock band when I made the pivot and enrolled in business school. Post MBA, I’ve led major food and beverage

consumer brands through multiple marketplace disruptions. I couldn’t have done it without my network of Smith students and alumni.”

FACULTY

Our amazing faculty are educators who are passionate about research, teaching and mentorship. They are committed to creating a vibrant, intellectual community where you'll be challenged to learn and grow.



She embodies data-driven decision making in a way that is easily communicated even to non-data-literate folks.

—Student comment on professor Margrét Bjarnadóttir



His enthusiasm for the material is contagious ... and his teaching style keeps students engaged.

—Student comment on professor Pablo Slutzky



RANKINGS

#9

Innovation and Creativity
(Bloomberg Businessweek, 2019)

#26

Full-Time MBA Program
(Bloomberg Businessweek, 2019)

#22

Public Business Schools
(U.S. News & World Report, 2021)

CAREER OUTCOMES

\$116,418

2020 average base salary

\$27,952

2020 average signing bonus

Nicole Coomber
Assistant Dean of the
Full-Time MBA Program

SMITH MBAS WORK HERE

(and lots of other places too)



CLASS OF 2020 EMPLOYMENT BY INDUSTRY



25%
Technology



21%
Consulting



13%
Financial Services

LEAD FEARLESSLY

For nearly a century, the University of Maryland has been in the business of business education. And we're still going strong. Maryland Smith MBA students learn data-focused leadership skills in a vigorous intellectual environment. Our learning communities are collaborative, not cutthroat. And we do it all in a spirit that embraces diversity of background, thought and experience.

LEARN MORE

CALL 301-405-2559

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ROBERT H. SMITH
SCHOOL OF BUSINESS